



BLUE NOTES

Weekly Newsletter

APRIL 19, 2024
ISSUE 41



IAMDelta.net

Here's What We Are Losing

Ramp workers at United will begin contract negotiations on May 1. This will undoubtedly lead to them leapfrogging wages and benefits at Southwest (currently at over \$38 per hour).

Based on the length of negotiations for their last contract, a new agreement should be reached in about a year. In the meantime United workers are already strongly outpacing us at Delta.

	United	Delta	Hourly Difference	Yearly Difference
Year 0-1	\$19.07	\$16.63	\$2.44	\$5,075
Year 1-2	\$19.72	\$17.24	\$2.48	\$5,158
Year 2-3	\$20.66	\$18.16	\$2.50	\$5,200
Year 3-4	\$21.51	\$19.37	\$2.14	\$4,451
Year 4-5	\$22.66	\$20.81	\$1.85	\$3,848
Year 5-6	\$24.36	\$22.44	\$1.92	\$3,993
Year 6-7	\$25.52	\$24.19	\$1.33	\$2,766
Year 7-8	\$26.68	\$25.83	\$0.85	\$1,768
Year 8-9	\$28.18	\$27.36	\$0.82	\$1,705
Year 9-10	\$30.17	\$29.28	\$0.89	\$1,851
Year 10-11	\$36.08	\$35.02	\$1.06	\$2,209
After Year 11	\$36.72	\$35.65	\$1.07	\$2,225

Meanwhile At Southwest

Beginning April 16, 2024, IAM-represented Southwest Airlines employees will be the highest-paid in the industry.

- Customer Service Agents (CSA) at the top of scale will be \$38.35 per hour.
- Customer Representatives (CS&S) at the top of scale will be \$37.85 per hour.
- Source of Support Representatives at the top of scale will be \$41.32 per hour.

Have you signed a union authorization card?

Just think of it as an S-2, it will move us up the priority list!

Lots Of Spending, But Not On Us!

Do you know what Delta spent money on today? They willingly spent money on lawyers to produce anti-union literature and train OSMs on how to carry out an anti-union campaign.

Do you know what Delta chose not to spend money on again today? A timely pay raise to improve our financial lives.

Delta is spending millions of dollars trying to convince us we don't need the one resource that can actually help us - a union.

Our Labor Produces The Profits

ANY Delta worker is having trouble keeping up with monthly bills, remember that our airline brags about raking in 40% of ALL U.S. air carrier profits, COMBINED. If they can't take care of us now, when can they?

Our labor is the backbone of these profits. We're efficient, we're on time, we're safe and we have the satisfaction of our customers. Regardless of unionization, why does it take 10+ years to reach top scale pay?

Our efficiency didn't take this long. The fact is that

it's a cost saving implementation by executives around the industry designed to look after shareholders best interest, not ours.

We can continue down this path of slow economic demise, OR we can stand together as peers looking out for each other's best interest. Increased fares/prices (commonly referred to as inflation) are leading to record profits, but not industry leading wages.

Get involved. Organize. Push back. Whether we choose to or not, our careers are demanding it!

Cost Savings At Our Expenses

Each day Delta delays our pay increase beyond April 1 dilutes our eventual raise. Let's say they delay our raise until July 1. Going forward, that would only be nine months at the higher rate which would obviously be less than a fully implemented twelve month raise at the new rate. The game they're playing with our wages will produce a cost savings, and it's at our expense!

More to think about 🤔

Will this year's delayed increase now entice Delta executives to justify delaying next year's pay increase past April 1? Likely so, and that would FURTHER dilute the cost of living increase they're sending our way!

If you're ready to take control of our future, it's time to sign the card! It's time Delta executives quit playing costly games with our financial compensation 100



Cutting Hours

Many stations are reporting that full time lines are being cut. Here are some concrete figures from MKE. Last bid had a total of 1,478 hours per week. The summer bid is 1,153 hours per week for the ramp. That's a difference of 325 hours going into the summer when loads are heavier and flights increase. All part of what Ed Bastian calls efficiency.

Sign It! Don't Risk It!

Profit Sharing At Ford

As a result of Ford Motor Co.'s 2023 profits in the U.S., about 58,000 U.S. hourly workers will receive profit sharing checks of up to \$10,400. Negotiated by their union. Workers on the ramp and cargo at Delta got between \$2,000 and \$6,000.

CONTACT US

If you would like to start receiving text updates from us, if you need a union card sent to your home, or if you want to share something going on in your station, contact us at

iam4.me/deltastories

